

**Junior Achievement-Rocky Mountain, Inc.**  
**Profit & Loss Budget Performance - NC**  
December 2019

Expense	<u>Jul - Dec 19</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>
<b>National Participation</b>			
National Paraticipation Exp.	14,911.60	14,911.60	0.00
<b>Total National Participation</b>	<b>14,911.60</b>	<b>14,911.60</b>	<b>0.00</b>
<b>Salaries &amp; Benefits</b>			
Salaries & Wages	67,257.03	74,503.50	-7,246.47
Deferred Salaries	0.00	0.00	0.00
Employee Insurance Expense	4,080.53	3,194.02	886.51
Pension Plan Expenses	2,019.76	2,100.02	-80.26
Payroll Administration Expens	221.88	206.50	15.38
Payroll Tax Expense	5,366.47	5,137.53	228.94
<b>Total Salaries &amp; Benefits</b>	<b>78,945.67</b>	<b>85,141.57</b>	<b>-6,195.90</b>
<b>Program Expenses</b>			
Board Meeting Expense	19.15	0.00	19.15
JAIAD Expense	273.54	200.00	73.54
Program Freight-In Expense	1,030.82	2,360.00	-1,329.18
Program Insurance	2,266.50	2,266.50	0.00
Program Material	4,928.55	5,475.00	-546.45
Program Freight-Out	231.97	100.00	131.97
Program Materials - Blended Programs	122.54		
Staff Training	140.52	150.00	-9.48
Travel	1,275.24	925.00	350.24
Travel - Education Group	1,811.46		
Volunteer Recognition	0.00	90.92	-90.92
Area Program Support	15,000.00	15,000.00	0.00
JA Engage Group Expense	0.86		
Finance Park Expense	0.00	100.00	-100.00
Business Week Expense	13.57		
Stock Market Challenge Exp.	12,113.84	15,306.00	-3,192.16
<b>Total Program Expenses</b>	<b>39,228.56</b>	<b>41,973.42</b>	<b>-2,744.86</b>
<b>Marketing Expenses</b>			
Business Development Expense	0.00	30.00	-30.00
Investor Recognition Expense	0.00	50.00	-50.00
Marketing Expense	299.44	320.00	-20.56
Website Expense	143.94		
<b>Total Marketing Expenses</b>	<b>443.38</b>	<b>400.00</b>	<b>43.38</b>
<b>Administrative Expenses</b>			
<b>Contract Labor</b>			
Outside Services	0.00	90.92	-90.92
<b>Total Contract Labor</b>	<b>0.00</b>	<b>90.92</b>	<b>-90.92</b>
<b>General Administrative Expenses</b>			
Audit Expense	3,923.70	2,100.00	1,823.70
Board & Staff Appreciation	72.91	90.91	-18.00
Copier Expense	4,556.49	5,300.00	-743.51

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Dues & Subscription Expense	535.00	300.00	235.00
General Insurance Exp.	0.00	300.00	-300.00
Postage & Delivery Expense	0.00	120.00	-120.00
Service Charge Expense	201.94	100.02	101.92
Stationery & Supplies Expense	178.57	459.00	-280.43
Telephone Expense	1,285.81	1,200.00	85.81
<b>Total General Administrative Expenses</b>	<b>10,754.42</b>	<b>9,969.93</b>	<b>784.49</b>
<b>Technology Expense</b>			
E-mail/Internet Expense	1,298.82	1,200.00	98.82
Computer Hardware Expense	14.42	100.02	-85.60
Software/Licences Expense	0.00	100.02	-100.02
<b>Total Technology Expense</b>	<b>1,313.24</b>	<b>1,400.04</b>	<b>-86.80</b>
<b>Total Administrative Expenses</b>	<b>12,067.66</b>	<b>11,460.89</b>	<b>606.77</b>
<b>Building Expenses</b>			
Office Rent - NC	11,107.32	9,750.00	1,357.32
<b>Total Building Expenses</b>	<b>11,107.32</b>	<b>9,750.00</b>	<b>1,357.32</b>
Depreciation Expense	503.58	512.52	-8.94
<b>Total Expense</b>	<b>157,207.77</b>	<b>164,150.00</b>	<b>-6,942.23</b>

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	<u>Annual Budget</u>
<b>Expense</b>	
<b>National Participation</b>	
National Paraticipation Exp.	37,279.00
<b>Total National Participation</b>	<u>37,279.00</u>
<b>Salaries &amp; Benefits</b>	
Salaries & Wages	149,007.00
Deferred Salaries	0.00
Employee Insurance Expense	6,388.00
Pension Plan Expenses	4,200.00
Payroll Administration Expens	413.00
Payroll Tax Expense	<u>10,275.00</u>
<b>Total Salaries &amp; Benefits</b>	170,283.00
<b>Program Expenses</b>	
Board Meeting Expense	220.00
JAIAD Expense	800.00
Program Freight-In Expense	5,060.00
Program Insurance	4,533.00
Program Material	13,750.00
Program Freight-Out	200.00
Program Materials - Blended Programs	
Staff Training	300.00
Travel	2,600.00
Travel - Education Group	
Volunteer Recognition	200.00
Area Program Support	30,000.00
JA Engage Group Expense	
Finance Park Expense	200.00
Business Week Expense	
Stock Market Challenge Exp.	<u>15,306.00</u>
<b>Total Program Expenses</b>	73,169.00
<b>Marketing Expenses</b>	
Business Development Expense	60.00
Investor Recognition Expense	50.00
Marketing Expense	1,000.00
Website Expense	
<b>Total Marketing Expenses</b>	<u>1,110.00</u>
<b>Administrative Expenses</b>	
Contract Labor	
Outside Services	<u>200.00</u>
<b>Total Contract Labor</b>	200.00
<b>General Administrative Expenses</b>	
Audit Expense	2,600.00
Board & Staff Appreciation	200.00
Copier Expense	10,600.00

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	<u>Annual Budget</u>
Dues & Subscription Expense	600.00
General Insurance Exp.	300.00
Postage & Delivery Expense	240.00
Service Charge Expense	200.00
Stationery & Supplies Expense	918.00
Telephone Expense	<u>2,400.00</u>
<b>Total General Administrative Expenses</b>	<b>18,058.00</b>
<b>Technology Expense</b>	
E-mail/Internet Expense	2,400.00
Computer Hardware Expense	200.00
Software/Licences Expense	<u>200.00</u>
<b>Total Technology Expense</b>	<b>2,800.00</b>
<b>Total Administrative Expenses</b>	<b>21,058.00</b>
<b>Building Expenses</b>	
Office Rent - NC	<u>19,500.00</u>
<b>Total Building Expenses</b>	<b>19,500.00</b>
Depreciation Expense	1,025.00
<b>Total Expense</b>	<b><u>323,424.00</u></b>