

## Inspiring every child to become a lifelong learner ™



## Califa Group Purchase Quotation - Early Literacy Station™ English - Version 10

Quotation developed for:Eveleen CrouthamelQuote Date:October 14, 2013Organization:Escondido Public LibraryValid until:December 6, 2013

| Organization: Escondido Public Library   |                                       | Valid until: | December 6, 2013 |        |              |
|--|---------------------------------------|--------------|------------------|--------|--------------|
| Product  |                                       | Quantity     | <b>Unit Cost</b> |        | Total        |
| Early Literacy Station™:   |                                       |              |                  |        |              |
| Early Literacy Station™ English - LIST PRICE   |                                       | 0            | \$ 3,937.00      | \$     | -            |
| Early Literacy Station™ English Educational Discount (1-9 units)   |                                       | 0            | \$ 3,150.00      |        | -            |
| Early Literacy Station™ English Educational Discount (1-9 units) Califa Mem  | ber Pricina                           | 0            | \$ 2,993.00      |        | _            |
| Early Literacy Station™ English Volume Discount (10-24 units)  |                                       | 0            | \$ 2,867.00      |        | -            |
| Early Literacy Station™ English Volume Discount (25-49 units)  |                                       | 0            | \$ 2,741.00      |        | -            |
| Early Literacy Station™ English Volume Discount (50+ units)  |                                       | 3            | \$ 2,615.00      |        | 7,845.00     |
|  | All-in-One / Touch Scr                | een          | \$ -             | \$     | -            |
| Warranty & Upgrades Extend Plan:   |                                       |              |                  |        |              |
| 1 Year Warranty & Upgrades Extend Plan (at time of purchase & for a total o  | f 4 vears)                            | 0            | \$ 500.00        | \$     | _            |
| 2 Year Warranty & Upgrades Extend Plan (at time of purchase & for a total o  |                                       | 0            | \$ 1,000.00      |        | _            |
|  | . o youro,                            | ŭ            | Ψ 1,000.00       | Ψ      |              |
| ELF Licensing:   |                                       |              |                  |        |              |
| ELF Child Safe Browser: New ELF annual subscriptions per year / per buildi   | ng                                    | 0            | \$ 200.00        | \$     | -            |
| ELF Reading & Reference: per year / per building   |                                       | 0            | \$ 1,250.00      | \$     | -            |
| Options:   |                                       |              |                  |        |              |
| AWE headphones w/ volume control and pull-away cord, one (1) year mfg. w   | varranty                              | 0            | \$ 20.00         | \$     | -            |
| Audio Y splitter cable (allows 2 set of headphones simultaneously)   | ,                                     | 0            | \$ 3.00          | \$     | _            |
| Inkjet Color Printer   |                                       | 0            | \$ 130.00        |        | -            |
| 6 Ft. USB printer cable  |                                       | 0            | \$ 10.00         |        | _            |
|  | (Exempt)                              | 3            | \$ 4.00          |        | 12.00        |
|  |                                       |              |                  |        |              |
| CALIFA Member Pricing Califa Group Special   | Shipping                              | 3            | \$ 50.00         | \$     | 150.00       |
| Market: Library [LIB-LIB]  |                                       |              | SUBTOTAL         | \$     | 8,007.00     |
| Applicable   | e State Sales Tax>                    | 8.000%       | SALES TAX        | \$     | 627.60       |
| If you are exempt, please include a copy of your sales tax certificate   |                                       |              | TOTAL            | \$     | 8,634.60     |
| NOTE: An authorized customer contact should sign and return a copy of this quote to AWE within 30 days, to accept this price quote |                                       |              |                  |        |              |
| AWE, Inc.  | Escondido Public                      |              | s, to accept th  | iis þi | ice quote    |
| Sandi Walter 10/14/2013  | Eveleen Cro                           |              | $I_{c}$ 10       | 128    | 7/I <i>3</i> |
|  |                                       |              | <i>v</i> 10,     |        |              |
| (Signature) Date   | Lagree to AWE's Term                  |              | rchesing order)  | (Da    |              |
| Sandi Walter 267-816-8700  | (Authorized Signature or EVELLEN CYON | thamels      | r. Elbrary       | ASS    | sociate      |
| (Print Name)   | (Print Name) / (Title)                |              |                  |        |              |
| Senior Account Executive   | ecrouthamel@e                         |              | rg               |        |              |
| (Title)  | (Email Address & Phone Number)        |              |                  |        |              |
| Bill To Information Ship To Information  |                                       |              |                  |        |              |
| Name: Eveleen Crouthamel   |                                       | Eveleen Cro  |                  |        |              |
| Organization: Escondido Public Library   |                                       | Escondido F  |                  | /      |              |
| Address: 239 S. Kalmia Street  |                                       | 239 S. Kalm  |                  |        |              |
| City, State, Zip: Escondido, CA 92025  | City, State, ZIP:                     |              |                  |        |              |
| Phone / Fax: 760-839-5456  | Phone / FAX:                          | 760-839-54   | 56               |        |              |
| Email: ecrouthamel@ci.escondido.ca.us Email: ecrouthamel@ci.escondido.ca.us  |                                       |              |                  |        |              |
| PAYMENT TYPE: Net 15 Terms or Credit Card: VISA MASTERCA   | RD <b>/</b> #                         | -            | EX               | (P     |              |
| Key (primary AWE) Contact NAME: CINGI BOUVIEY  | Email bouvier &                       | vesconalde   | o.org Phone      | 760    | -839-4827    |
| Warranty and Upgrade Contact NAME: CINGI BOUVIER   | Email:                                |              | Phone            |        |              |
| Special Interest Group Contact NAME: CINAL BOUVIER   | Email:                                |              | Phone            |        |              |
| AWE, Inc. All Rights Reserved Confidential & Proprietary   |                                       |              |                  |        |              |
| 2501 Seaport Drive, Suite # 410 SH • Chester • Pennsylvania, 19013   |                                       |              |                  |        |              |
| Phone (610) 833-6400 • Fax (610) 833-6440 • Email: info@awelearning.com • www.awelearning.com                                      |                                       |              |                  |        |              |

## Terms and Conditions

Fees, Invoicing: CUSTOMER agrees to make payment in full for all amounts due according to invoice on or before the net 15 due date.

Returns: Customers may return items within 30 days of receiving those items, using the following procedures: i) Prior to shipping, request an RMA (Return Materials Authorization) number from AWE (866 463-6357) ii.) shipped items must be received by AWE within 20 calendar days from RMA issuance; and iii) items must be secured with proper (original) packaging to prevent any damage in transit. A restocking fee of 15% (of the non-discounted item price), return shipping cost, and packaging (if applicable) will be charged to Customer for all items returned after initial shipment.

<u>Delinquent</u> <u>Payment</u>: The CUSTOMER agrees to pay interest on all amounts that are past due at the lesser of 1.5% per month or the highest rate allowed by law. The CUSTOMER also agrees to pay collection costs and attorneys fees, if AWE, prevails in a court of law or administrative proceeding, required to collect delinquent fees. AWE may suspend services and/or terminate the Agreement in the event that CUSTOMER fails to make timely payment with 30 days notice. Termination shall not alter CUSTOMER's obligation to make full payment under this Agreement.

Equipment & Software: AWE will invoice CUSTOMER for all systems, when they are shipped to the Customer.

<u>Warranty and Upgrade:</u> AWE bundled hardware and software products (AWE products) include a three year coverage period from the date of shipment (Warranty and Upgrade Period). Warranty and Upgrade extensions are available for years 4 and 5. Warranty and Upgrade periods must run consecutively. That is, a year 5 extension may not be purchased without a year 4 extension. The Warranty and Upgrade period cannot exceed (5) years from original date of shipment. Printers include a limited one year warranty that CANNOT be extended.

<u>Limited Warranty:</u> AWE warrants that hardware will be free of defects in materials and workmanship during the warranty coverage period. The limited warranty also covers malfunctions in the general operation of the AWE product that are not pre-existing in the original educational software titles. AWE's limited warranty covers only those defects that arise as a result of normal use of the product and does not cover any other problems, including those that arise as a result of: (i) External causes such as accident, abuse, misuse, or electrical power problems (ii) Servicing not authorized by AWE (iii) Usage that is not in accordance with product instructions (iv) improper or unauthorized maintenance or modification; (v) using accessories, parts, or components not supplied or supported by AWE; (vi) products for which we have not received payments.

<u>Upgrade:</u> AWE will develop new versions of the Digital Learning System software annually. During the initial three year period, all software updates and two software version upgrades will be standard within the Upgrade Period. Each one-year extension period will entitle CUSTOMER to all software updates and one additional Digital Learning System software version upgrade. During the CUSTOMER's valid warranty and upgrade period, AWE will notify the CUSTOMER, via email, of the availability of new product versions. It is the CUSTOMER's responsibility to inform AWE of any changes to the CUSTOMER contact information. AWE will not be held responsible in the event that CUSTOMER is unable to be contacted because of invalid or outdated contact information. For each new version upgrade the CUSTOMER must review and submit their upgrade request form and the new version(s) will be delivered to CUSTOMER via a product drive upgrade kit that is on loan to the CUSTOMER. Under this process, AWE will ship CUSTOMER a Product Drive containing the New Version for all qualified systems as well as updated documentation. CUSTOMER will have a set period of time to apply upgrades and then return

AWE's Product Drive to AWE with the original packing and prepaid return labels included with the kit.

Technical Support: Any questions or issues regarding your Digital Learning System can be reported to our Help Desk by calling (toll free)

1-(866) INFO-ELS. The Help Desk staff is available Monday – Friday 9am – 5pm to take your call. Support requests can also be made online using the Support Link on AWE's homepage (www.awelearning.com).

<u>Limitation of Liability:</u> AWE warrants that it will perform all services associated with this agreement in a professional and workman like manner. In no event will AWE's liability whether in contract or tort, exceed the total amount of the fees and expenses paid to it by the customer under this agreement, neither party will be liable for consequential damages, even if advised of the possibility hereunder.

Liability and Indemnification: AWE shall indemnify defend and hold harmless the CUSTOMER, its officers, employees and designated representative from any and all claims, suits, actions, damages, liabilities, expenses and costs of any kind, including litigation costs and reasonable attorney's fees, arising out of bodily injury (including death) and/or damage to real or tangible personal property, provided that the injury or damage was caused by the fault or negligence of AWE, its officers, employees, agents or sub-contractors (including suppliers).

CUSTOMER shall indemnify defend and hold harmless AWE, its officers, employees and designated representative from any and all claims, suits, actions, damages, liabilities, expenses and costs of any kind, including litigation costs and reasonable attorney's fees, arising out of bodily injury (including death) and/or damage to real or tangible personal property, provided that the injury or damage was caused by the fault or negligence of CUSTOMER, its officers, employees, agents or sub-contractors (including suppliers).

<u>Proprietary, Confidential and Non-Disclosure Agreement:</u> Each party acknowledges that all information concerning the other party which is designated by the party as "Confidential and Proprietary" shall be deemed to be Confidential and Proprietary Information. Confidential and Proprietary Information is not meant to include any information, which, at the time of disclosure, is generally known by the public. Each party agrees that it will not permit the duplication, use or disclosure of any such Confidential and Proprietary Information to any person (other than its own employees who must have such information for the performance of their obligation under this Agreement and as necessary to secure the performance of obligations hereunder by legal means), unless authorized in writing by the other party.

Neither party shall use the name(s), trademark(s) or trade name(s), whether registered or not, of the other party in publicity releases or advertising without securing the prior written approval of the other party, such approval not to be unreasonably withheld; provided that AWE shall have the right, without CUSTOMER's approval to use CUSTOMER's name in its general list of customers.

Each party agrees to hold in confidence any such Confidential and Proprietary information disclosed pursuant to this Agreement for a period of 3 years from the effective date of this Agreement. The parties shall have no obligation to maintain such information in confidence provided, they can show that such information (i) was in their possession prior to disclosure of such information, (ii) is or becomes publicly available through no fault of the party or (iii) was developed by the party independent of this Agreement.

Ownership Rights: AWE shall retain all right, title and interest in all technical information, inventions, patents, trade secrets, developments, discoveries, software, know-how, methods, techniques, formulae, data, processes and other proprietary ideas, whether or not patentable or copyrightable, that are developed pursuant to performance of the services hereunder.

Relationship & Right to Employ: AWE is an independent contractor and nothing in this Agreement shall be deemed to create a partnership or joint venture between CUSTOMER and AWE. As an independent contractor, AWE shall be responsible for withholding and paying all employment taxes, unemployment insurance, workers' compensation insurance and benefits for its employees. During the term of this Agreement, and any extensions thereto, the CUSTOMER and AWE agree not to engage in either solicitation or recruitment of each other's employees.

<u>Term:</u> This Agreement shall be effective when signed by both the CUSTOMER and AWE and thereafter remain in effect for such term as is provided in contract.

Governing Law: This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Pennsylvania.

Final Agreement: This Agreement and Exhibits contain the final and entire agreement between the parties and is intended to be an integration of all prior agreements between them regarding the services.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their respective duly appointed representative as of the day and year on the face of the Agreement.

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Confidential & Proprietary