



BioMedix

Ref: BMOD/06/14

23rd April 2014

Optotechnik & Devices Pvt. Ltd.

The Director,
Rotary Charitable Eye Hospital,
68th Cross, 10th A Main, 5th Block,
Rajajinagar,
Bangalore - 560 010.

258, Amarjyothi Layout,
Domlur, Bangalore - 560 071, India.
Phone: 91-80-49332900
E-mail: info@biomedixdevices.com
Web : www.biomedixdevices.com

By mail

Dear Sir,

We thank you for your discussions had with Mr. Venugopal.

As desired by you we are pleased to enclose herewith the catalogues and quotation for the following products:

1. Iridex Diode Laser Model Oculight TX
2. Iridex Diode Laser Model IQ-577 with SLA
3. OPTOS OCT/SLO Machine
4. OPTOS B Scan Model Scan 3000
5. Kowa Fundus Camera Model XV-10a

Kindly contact us for any further information and will assist you.

Thanking you,

For Biomedix,


William D'mello
GM, Sales & Marketing

CC to: Mr. Venugopal/ Bangalore

c.a

Branch Offices:

Shirin Manzil,
38, Sitladevi Mahim,
Mumbai 400016.
022-24464351, 24474905
mumbai@biomedixdevices.com

M-1, Aashirwad Complex,
D-1, Green Park,
New Delhi 110016
011-41756375, 41759376
delhi@biomedixdevices.com

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Ashok Nagar,
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86,
Beltola Road,
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033-24192119, 24863122
Kolkata@biomedixdevices.com

21, Ground Floor 'Sunrise Mall'
Mansi Cross Road, Vastrapur,
Ahmedabad 380015
079- 40305101
ahmedabad@biomedixdevices.com



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Optotechnik & Devices Pvt. Ltd.

QUOTATION

Ref: BMOD/069/114

23rd April 2014

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The Director,
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IRIDEX DIODE LASER

MODEL OCULIGHT TX 532 nm Laser

Diode Oculight TX Laser System 2.5 watt max Power output Laser console
with
footswitch 1 power cord and operation manual

30898- Z30 Slit Lamp Adapter - Easy Fit	1 No.
30903 H500 Laser Indirect Ophthalmoscope	1 No.
30172 Eye Safety Goggle (532 nm)	1 No.
32148 Carry All Carry Case	1 No.
Iridex Slit Lamp Model SL-980 3x	1 No.

Price:	\$ 44,600.00
Less Special Discount:	\$ 5,600.00
Total Price:	<u>\$ 39,000.00</u>

(US Dollars Thirty Nine Thousand Only)

Price equivalent in Indian Rupees:

1 \$ = Rs. 61.00 x \$ 39,000	Rs. 23,79,000.00
Add Duty @ 11.76%	<u>Rs. 2,79,770.00</u>
Total Price:	<u>Rs. 26,58,770.00</u>

OPTIONALS:

1. 32148 Carry All Carry Case - 1 No.	\$ 600.00 + Duty
2. 10562 Endoprobes 20 or 23 G Straight (6 Pc per Box)	\$ 1000.00 + Duty
3. Operating Microscope Filter - 1 No.	\$ 1,500.00 + Duty

Branch Offices:

Shirin Manzil, 38, Sitladevi Mahim, Mumbai 400016. 022-24464351, 24474905 mumbai@biomedixdevices.com	M-1, Aashirwad Complex, D-1, Green Park, New Delhi 110016 011-41756375, 41759376 delhi@biomedixdevices.com	32, 1 st Avenue, Ashok Nagar, Chennai 600083 044-24891250, 23714716 chennai@biomedixdevices.com	86, Beltola Road, Kolkata 700026 033-24192119, 24863122 Kolkata@biomedixdevices.com	21, Ground Floor 'Sunrise Mall' Mansi Cross Road, Vastrapur, Ahmedabad 380015 079- 40305101 ahmedabad@biomedixdevices.com
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QUOTATION

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23rd April 2014

The Director,
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68th Cross, 10th A Main, 5th Block,
Rajajinagar,
Bangalore - 560 010.

IRIDEX DIODE LASER
MODEL IQ 577 System with RFID SLA

IQ 577	Laser Console	1 No.
65622	Slit Lamp Adapter RFID	1 No.
65593	Eye Safety Goggle 577 nm	1 No.
	Carry All Carry Case	1 No.
	Iridex Slit Lamp SL-980 3x	1 No.
Total C.I.F. Bangalore Price:		\$ 57,600.00

(US Dollars Fifty Seven Thousand & Six Hundred Only)

Price equivalent in Indian Rupees:

1 \$ = Rs. 61.00 x \$ 57,600.00

Add Duty @ 11.76%

Total Price:

Rs. 35,13,600.00

Rs. 4,13,199.00

Rs. 39,26,799.00

OPTIONAL:

Laser Indirect Ophthalmoscope

\$ 8,500.00 (Duty Extra)

Branch Offices:

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Please Note:

1. The price to Indian Rupees is converted @ the prevailing exchange rate. However any change of rate at the time of import, will be applicable.
2. Sales Tax @ 5.5% will be charged extra

TERMS:

PAYMENT:

Full payment is to be made in advance by Telegraphic Transfer/Letter of Credit to beneficiary

NAME OF THE BENEFICIARY :

M/S IRIDEX CORPORATION,
1212, Terra Bella Avenue,
Mountain View, CA 94043, U.S.A.

Bankers details

SILICON VALLEY BANK,
3003 TASMAN DRIVE, SANTA CLARA, CA 95054, USA.

To: Iridex Corporation C/o Silicon Valley Bank
Account No. 3300688689
ABA/Routing No. 121140399
Swift Code: SVBKU56S

DELIVERY:

8 to 10 weeks from the date of receipt of your confirmed order along with Telegraphic Transfer payment

COUNTRY OF ORIGIN:

U.S.A.

CUSTOMS DUTY:

Basic Duty (BD) @ 5% , CVD @ 6%, Education Cess @ 2% on (BD + CVD), Higher Ed Cess @ 1% on (BD + CVD) on Assessable value will be charged extra to the customer's account. (Total duty applicable will be @ 11.76%) Any change in the customs duty will have to be borne by the customer.

OTHER TERMS:

Taxes, charges for customs clearance, storage/demurrage, octroi etc., if any, are payable by the purchaser to the concerned authorities/agencies in India. Inland transportation charges from the CIF point to the installation town/city is to the purchaser's account.

INSTALLATION:

Installation will be carried out by our engineers free of cost.

VALIDITY:

This quotation is valid for 30 days from the date of quotation

WARRANTY:

The manufacturer's warranty is for a period of 12 months from the date of delivery against all manufacturing defects

Custom Clearance
& Transportation Charges: Extra



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QUOTATION

Ref: BMOD/071/2014

23rd April 2014

The Director,
Rotary Charitable Eye Hospital,
68th Cross, 10th A Main, 5th Block,
Rajajinagar,
Bangalore - 560 010.

Optical Coherence Tomography Machine
Optos Spectral OCT SLO System including:

Computer
19" High Resolution Color LCD Monitor
System, Motorised Table and Cart,
Variable Scanning Depth
Variable Scanning Speed 6-128 frames/sec

Price:	\$ 62,000.00
Less Special Discount:	\$ 6,000.00
Total C.I.F. Bangalore Price:	<u>\$ 56,000.00</u>

(US Dollars Fifty Six Thousand Only)

OPTIONALS:

Microperimetry Option	\$ 3200.00
Anterior Segment - Cornea Module	\$ 3200.00

Price equivalent in Indian Rupees:

1 \$ = Rs. 61.00 x \$ 56,000	Rs. 34,16,000.00
Add Customs Duyt @ 11.76%	Rs. 4,01,721.00
Total Price:	<u>Rs. 38,17,721.00</u>

Please Note:

1. The price to Indian Rupees is converted @ the prevailing exchange rate. However any change of rate at the time of import, will be applicable.
2. Sales Tax @ 5.5% will be charged extra

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QUOTATION

Ref: BMOD/072/14

23rd April 2014

The Director,
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68th Cross, 10th A Main, 5th Block,
Rajajinagar,
Bangalore - 560 010.

OPTOS- Scan 3000 B-Scan

B-Scan Console
1 B-Probe + cable with built - in receiver for 10 MHz .

With Computer, Printer and Database Software

Price:	\$ 15,000.00
Less Discount:	\$ 1,200.00
Total C.I.F. Bangalore Price:	<u>\$ 13,800.00</u>

(U S Dollars Thirteen Thousand Eight Hundred Only)

Price Equivalent in Indian Rupees:

1 \$ = Rs. 61.00 x \$ 13,800.00	Rs. 8,41,800.00
Add Customs Duty @ 11.76%	Rs. 98,995.00
Total Price:	<u>Rs. 9,40,795.00</u>

Kindly note:

1. The price to Indian Rupees is converted @ the prevailing exchange rate. However any change of rate at the time of import, will be applicable.
2. Sales Tax @ 5.5% will be charged extra

Branch Offices:

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Ahmedabad 380015
079- 40305101
ahmedabad@biomedixdevices.com



TERMS :

PAYMENT: Full payment is to be made in advance by Telegraphic Transfer/Letter of Credit to beneficiary

NAME OF THE BENEFICIARY:

Optos Plc
Queensferry House
Carnegie Business Campus
Enterpriseway, Dunfermline
Scotland KY11 8GR, UK
Tel: + 44(0) 1383 843300

BANKERS DETAILS:

Account Name: OPTOS
Bank: Bank of Scotland
Account Name: OPTOS Plc
Sort Code: 80-20-13
Account: 03799USD02
IBAN: IBAN GB86 BOFS 8020 1303 7991 02
Swift: BOFSGB2SXXX

DELIVERY: 8 to 10 weeks from the date of receipt of your Telegraphic Transfer.

COUNTRY OF ORIGIN: USA

CUSTOMS DUTY: Customs duty @ 5% basic, educational cess @ 3% on basic duty & CVD @ 4% of the CIF value will be charged extra to the customer's account. (Total duty applicable will be @ 11.76 %) Any change in the customs duty will have to be borne by the customer.

OTHER TERMS: Charges for customs clearance, storage/demurrage, octroi and any other local levies etc. are payable by the purchaser to the concerned authorities/agencies in India. Inland transportation charges from the CIF point to the installation town/city is to the purchaser's account.

INSTALLATION: Installation will be carried out by our engineers free of cost.

VALIDITY: This quotation is valid for 30 days from the date of the quotation

WARRANTY: The manufacturer's warranty is for a period of 12 months from the date of delivery against all manufacturing defects

CUSTOMS CLEARANCE & TRANSPORTATION: Extra



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QUOTATION

Ref: BMOD/1673/14

23rd April 2014

The Director,
Rotary Charitable Eye Hospital,
68th Cross, 10th A Main, 5th Block,
Rajajinagar,
Bangalore - 560 010.

FUNDUS CAMERA MODEL VX -10a
with accessories: (VX-10a + VK-2D 90 set)

K9L48BK	Camera Body for "VX-10a"	1 No.
K9L-TB48BE	Power Supply unit (220V)	1 No.
VK27K	Image Filing system "VK-2" including Software CD, Junction Box and cables (for Windows XP or Vista Windows7)	1 No.
K9L-RL48C5K	Adapter for Nikon "D90" with interface (Synchronization cable)	1 No.
K9L-BM48C5K	Nikon 12 mega pixels digital camera back "D90" with AC Adapter	1 No.

Total Price : JY 2,615,500.00

(J.Yen Two Million Six Hundred & Fifteen Thousand Five Hundred Only)

Price Equivalent in INR:

1 JY = Rs. 0.60 x JY 2,615,500.00	Rs. 15,69,300.00
Add Customs Duty @ 11.76%	Rs. 1,84,549.00
Total Price:	<u>Rs. 17,53,849.00</u>

Kindly note:

1. The price to Indian Rupees is converted @ the prevailing exchange rate. However any change of rate at the time of import, will be applicable.
2. Sales Tax @ 5.5% will be charged extra

Branch Offices:

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TERMS:

PAYMENT: Full payment is to be made in advance by Telegraphic Transfer to beneficiary

NAME OF THE BENEFICIARY: Kowa Company, Ltd.,
4-14, Nihonbashi-Honcho 3-chome,
Chuo-ku
TOKYO 103-8433, JAPAN.

BANK INFORMATION: The Bank of Tokyo-Mitsubishi UFJ Ltd.,
Nihonbashi-chuo Branch,
Swift Code: BOTKJPJT
Account: 357977
Account Name: Kowa Company, Ltd.

DELIVERY: Within 2 - 3 months after receipt of confirmation from Kowa Company, Ltd.

COUNTRY OF ORIGIN: Japan

CUSTOMS DUTY: Basic Duty (BD) @ 5% , CVD @ 6%, Education Cess @ 2% on (BD + CVD), Higher Ed Cess @ 1% on (BD + CVD) on Assessable value will be charged extra to the customer's account. (Total duty applicable will be @ 11.76%) Any change in the customs duty will have to be borne by the customer.

SALES TAX: As shown in the quotation

OTHER TERMS: Taxes, charges for customs clearance, storage/demurrage, octroi etc., if any, are payable by the purchaser to the concerned authorities/agencies in India. Inland transportation charges from the CIF point to the installation town/city is to the purchaser's account.

INSTALLATION: Installation will be carried out by our engineers free of cost.

VALIDITY: This quotation is valid for 30 days from the date of the quotation

WARRANTY: The manufacturer's warranty is for a period of 12 months from the date of delivery against all manufacturing defects

Custom Clearance & Transportation Charges: Extra